Leeds Building Society
THE BUILDING SOCIETY

• A mutual society founded in 1875, for ”the members not the shareholders”, the biggest difference between a building society and a bank

• Now the 5th largest building society with 65 branches across the UK

• Offers mortgages, savings, life planning and insurance services

• Currently employs over 1,200 staff nationwide
MORTGAGE CONSULTANCY

• The society provide fair and responsible mortgage agreements for their members

• Members enquire for a mortgage via a telephone discussion with a mortgage advisor

• Details of all personal finances are required and are imputed into a mortgage spreadsheet. This calculates the members ability to acquire a mortgage, for what value and the mortgage duration

• Empathy and professionalism is of high importance
PERSONAL FINANCIAL ADVISORY

• Saving accounts are fundamental to the society, an array of ISA’s, bonds and variable rate accounts are offered.

• Financial advisors role is fundamentally to find the best account type for your personal and financial services.

• Consideration of both current circumstances and future aims of the client
MOVING FORWARD

• Discussions regarding both interview skills, employability and competency questions
• Area for progression within the society
• Eye opening experience of the financial sector, one that I had no personal experience of previously
• Main area of interest was the impacts of international market changes on national finances