

# **Success in research**

*a development programme for new and aspiring PIs*

## **PI Development: The Programme**

The programme is delivered by facilitators with experience and understanding of the research environment and the pressures and challenges facing PIs. Sessions will be interactive, with opportunity for discussion, case studies and real practical advice.

The 2010 programme will run starting in September..The sessions vary in length according to the topic. In order to gain the maximum benefit from the programme and the networking opportunity, it is recommended that you are able to attend the majority of the sessions. However, if this is not possible, please indicate on the booking form the sessions you are able to attend. Places are limited.

### **Session 1 — I'm a PI: support to survive**

**Liz Kemp & Lesley Heseltine**

- Introduction to the programme
- What it means to be a PI - roles and responsibilities
- What's in it for the PI?
- Support for the role: -HR, recruitment and selection, fixed term contracts, induction, appraisal, training and development, mentoring.

### **Session 2 — Getting the most from your research team Part 1: The PI as Manager**

**Liz Kemp**

- People management: objectives and roles
- Identifying your management style
- MBTI: How your personality can influence the way you interact with others
- Personalities and team dynamics

### **Session 3 — Getting the most from your research team Part 2: Effective Management of Team Members**

**Sue Nobbs**

- Strategies to motivate and develop your researcher/team
- Dealing with conflict
- Negotiating and persuading

An optional session will also be arranged on HR and Research Supervision, for participants who have management responsibility for Research Associates and/or Postgraduate Students.

## **Session 4 — Managing your research project**

**Robin Henderson**

- The planning process
- Project success from the stakeholders perspectives
- Application of project management techniques
- Risk management

## **Session 5 — Increasing your research output**

**(Sessions scheduled for October/November 2010 or March/April 2011)**

- Your chance to identify the support you need to improve your research output
- A tailor-made session to reflect specific research needs.
- Some of the topics to consider are:
  - grant application writing
  - academic writing
  - the peer review process
  - understanding Research Councils' funding processes
  - Public engagement

## **Session 6 — Getting to grips with the finances**

**Susan Mitchell & Michael Currer**

- Pre-award costing
- How monies are distributed
- Managing your budget

## **Session 7 — Looking to the future**

**Robin Henderson**

- Application of the strategic planning process
- Tools for strategic thinking
- Sustainable strategies for your research
- Research portfolio balance
- Self presentation and promotion ability
- Goal setting and action planning
- Networking and opportunity awareness
- Exploring cross discipline collaboration
- Going forward

### **Further information and booking enquiries:**

For further information on the programme:

please contact Liz Kemp (e.j.kemp@ncl.ac.uk) on ext. 8373 or Ann Rooke (SAG E) (ann.rooke@ncl.ac.uk) on ext. 8376 or Lesley Heseltine (lesley.heseltine@newcastle.ac.uk) on ext. 5633.

**Success in research**  
*a development programme for new and aspiring PIs*